

**TENDER DOCUMENTS
FOR**

**EXPRESSION OF INTEREST (EOI)
FOR ESTABLISHMENT OF OIL TERMINAL/DEPOT
AT JUGLOT GILGIT**

**Available on NATCO website
(www.natco.gov.pk)**

October, 2018

**Northern Areas Transport Corporation Gilgit-Baltistan,
Pakistan**

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A. REQUEST FOR EXPRESSION OF INTEREST (EOI)

Expression of Interest (EOI) is hereby invited from reputed Oil Marketing Companies for establishing Terminal/Depot at Juglot Gilgit, on rental/lease bases on NATCO's owned Land as equity with condition of NATCO's own carriage. The initial lease period of contract agreement for construction shall be on basis mutual recognition.

1. Bidding Documents are available for the interested bidders at "NATCO Islamabad office, Plot#48, Faqir Aipee Road, Sector I-11/4, Islamabad" and "NATCO Head Office Shahrh Quaid -e- Azam Jutial Gilgit" on any working day during office hours on submission of a written request along with pay order of Rs.500/- (Non-Refundable) in favor of M/S NATCO. Bidding documents can also be downloaded free of cost from NATCO website at "www.natco.gov.pk".
2. The Applicants are encouraged to visit the site, carry out necessary due diligence through studies and make a plausible business proposal.
3. Interested firms, bidders are requested to submit their proposals to the Managing Director NATCO Gilgit during the office hours on or before 22nd October 2018 at 11:00 AM which will be open on same date at 11:30 AM in the presence of the bidders or representatives.

MANAGING DIRECTOR NATCO
Shahra-e-Quaid Azam Jutial Gilgit
05811-920312

**GOVERNMENT OF PAKISTAN
NORTHERN AREAS TRANSPORT CORPORATION
GILGIT-BALTISTAN**

INSTRUCTIONS TO THE BIDDERS

Northern Areas Transport Corporation (NATCO) is a Federal Government owned Transport Company, invites Expression of Interest (EOI) under Single Stage-One Envelopes bidding procedure under Rule 36(a) of Public Procurement Rule 2004 from well reputed Oil Marketing Companies for establishing Terminal/Depot at Juglot Gilgit, on rental/lease basis on NATCO's owned Land as equity with the condition of the NATCO's own carriage.

Technical Qualification Requirements:

The bidder fulfilling the following criteria's will be considered as eligible bidder for the bidding process for establishing Terminal/Depot at Juglot Gilgit, on rental/lease basis on NATCO's owned Land as equity with the condition of the NATCO's own carriage.

- a) Certificate of Registration / Incorporation (Copy required)
- b) Company should be "AA" long term rated by PACRA/JCR-VIS
- c) Minimum 05 years of experience of Oil Marketing.
- d) GST and Income Tax registered company (tax exempted firms will have to provide tax exemption certificate)
- e) Affidavit on stamp paper, declaring that the company is not black listed by any Govt. agency / authority (Original required)

Other Terms & Conditions:

1. The technical qualification will be based on company's strength, financial stability, clientele, stature of clients, experience with NATCO (not mandatory), staff strength including technical, etc.
2. To participate in the tender, it is necessary to meet above technical qualification requirements;
3. The participants must submit valid NTN & G.S.T Certificate, affidavit that the company has never been black-listed, last 6-month bank statement, list of clients with contact numbers;
4. Within 15 days of the successful Bidder's receipt of notification of award, the Bidder will furnish a Performance Bond / Bank Guarantee equal to 5 % of the total Contract value. The format of Bank Guarantee must be in accordance with the standard form as attached.
5. Incomplete bid / proposal or those received after deadline date and time will not be entertained;
6. The sealed quotations should be submitted not later than 11:00 a.m. on October 22, 2018 to "NATCO Head Office, Jutial Gilgit", on the same day at 11:30 AM in the presence of firms' / authorized representative, if they wish.
7. The competent authority reserves the right to accept / reject any tender or all tenders as per PPRA Rules, 2004.

MANAGING DIRECTOR

To,

M/S _____

Signature of bidder: _____

Bid Schedule

Government of Pakistan
Northern Areas Transport Corporation
Gilgit-Baltistan

BUSINESS PROPOSAL

S.No	DESCRIPTION	RATE per day/litter
01	Storage of OIL	

Suggested Terms & Conditions (Negotiable)

DRAFT OF BID SECURITY
(Bank Guarantee)

Guarantee No. _____
Executed on _____
Expiry date _____

[Letter by the Guarantor to the Employer]

Name of Guarantor (Bank) with address: _____

Name of Principal (Bidder) with address: _____

Penal Sum of Security (express in words and figures): _____

Bid Reference No. _____ Date of Bid _____

KNOW ALL MEN BY THESE PRESENTS, that in pursuance of the terms of the Bid and at the request of the said Principal, we the Guarantor above-named are held and firmly bound

unto the _____

the sum stated above, for the payment of which sum well and truly to be made, we bind ourselves, our heirs, executors, administrators and successors, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, that whereas the Principal has submitted the accompanying Bid numbered and dated as above for

_____ (Particulars of Bid) to the said Employer; and

WHEREAS, the Employer has required as a condition for considering the said Bid that the Principal furnishes a Bid Security in the above said sum to the Employer, conditioned as under:

- (1) that the Bid Security shall remain valid for a period 28 days beyond the period of validity of the Bid;
- (2) that in the event of;
 - (a) the Principal withdraws his Bid during the period of validity of Bid, or
 - (b) the Principal does not accept the correction of his Bid Price, pursuant to Sub-Clause 24.2 of Instructions to Bidders, or
 - (c) failure of the successful bidder to
 - (i) furnish the required Performance Security, in accordance with Clause 34 of Instructions to Bidders, or
 - (ii) sign the proposed Contract Agreement, in accordance with Clause 35 of Instructions to Bidders,

then the entire sum be paid immediately to the said Employer as liquidated damages and not as penalty for the successful bidder's failure to perform.

NOW THEREFORE, if the successful bidder shall, within the period specified therefor, on the prescribed form presented to him for signature enter into a formal Contract with the said Employer in accordance with his Bid as accepted and furnish within twenty eight (28) days of his being requested to do so, a Performance Security with good and sufficient surety , as may be required, upon the form prescribed by the said Employer for the faithful performance and proper fulfilment of the said Contract or in the event of non-withdrawal of the said Bid within the time specified for its validity then this obligation shall be void and of no effect, but otherwise to remain in full force and effect.

PROVIDED THAT the Guarantor shall forthwith pay to the Employer the said sum stated above upon first written demand of the Employer without cavil or argument and without requiring the Employer to prove or to show grounds or reasons for such demand notice of which shall be sent by the Employer by registered post duly addressed to the Guarantor at its address given above.

PROVIDED ALSO THAT the Employer shall be the sole and final judge for deciding whether the Principal has duly performed his obligations to sign the Contract Agreement and to furnish the requisite Performance Security within the time stated above, or has defaulted in fulfilling said requirements and the Guarantor shall pay without objection the sum stated above upon first written demand from the Employer forthwith and without any reference to the Principal or any other person.

IN WITNESS WHEREOF, the above bounden Guarantor has executed the instrument under its seal on the date indicated above, the name and seal of the Guarantor being hereto affixed and these presents duly signed by its undersigned representative pursuant to authority of its governing body.

Guarantor (Bank)

Witness:

Signature _____

1. _____

Name _____

Corporate Secretary (Seal)

Title _____

2. _____

(Name, Title & Address)

Corporate Guarantor (Seal)

**DRAT OF PERFORMANCE SECURITY
(Bank Guarantee)**

Guarantee No. _____
Executed on _____
Expiry date _____

[Letter by the Guarantor to the Employer]

Name of Guarantor (Bank) with address: _____

Name of Principal (Contractor) with address: _____

Penal Sum of Security (express in words and figures) _____

Letter of Acceptance No. _____ Dated _____

KNOW ALL MEN BY THESE PRESENTS, that in pursuance of the terms of the Bidding Documents and above said Letter of Acceptance (hereinafter called the Documents) and at the request of the said Principal we, the Guarantor above named, are held and firmly bound unto the _____ (hereinafter called the Employer) in the penal sum of the amount stated above for the payment of which sum well and truly to be made to the said Employer, we bind ourselves, our heirs, executors, administrators and successors, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, that whereas the Principal has accepted the Employer's above said Letter of Acceptance for _____
_____ (Name of Contract) for the _____
_____ (Name of Project).

NOW THEREFORE, if the Principal (Contractor) shall well and truly perform and fulfill all the undertakings, covenants, terms and conditions of the said Documents during the original terms of the said Documents and any extensions thereof that may be granted by the Employer, with or without notice to the Guarantor, which notice is, hereby, waived and shall also well and truly perform and fulfill all the undertakings, covenants terms and conditions of the Contract and of any and all modifications of said Documents that may hereafter be made, notice of which modifications to the Guarantor being hereby waived, then, this obligation to be void; otherwise to remain in full force and virtue till all requirements of Clause 30, Defects after Taking Over, of Conditions of Contract are fulfilled.

Our total liability under this Guarantee is limited to the sum stated above and it is a condition of any liability attaching to us under this Guarantee that the claim for payment in writing shall be received by us within the validity period of this Guarantee, failing which we shall be discharged of our liability, if any, under this Guarantee.

We, _____ (the Guarantor), waiving all objections and defences under the Contract, do hereby irrevocably and independently guarantee to pay to the Employer without delay upon the Employer's first written demand without cavil or arguments and without requiring the Employer to prove or to show grounds or reasons for such demand any sum or sums up to the amount stated above, against the Employer's written declaration that the Principal has refused or failed to perform the obligations under the Contract which

payment will be effected by the Guarantor
Number.

PROVIDED ALSO THAT the Employer shall be the sole and final judge for deciding whether the Principal (Contractor) has duly performed his obligations under the Contract or has defaulted in fulfilling said obligations and the Guarantor shall pay without objection any sum or sums up to the amount stated above upon first written demand from the Employer forthwith and without any reference to the Principal or any other person.

IN WITNESS WHEREOF, the above-bounden Guarantor has executed this Instrument under its seal on the date indicated above, the name and corporate seal of the Guarantor being hereto affixed and these presents duly signed by its undersigned representative, pursuant to authority of its governing body.

	_____ Guarantor (Bank)
Witness:	
1. _____	Signature _____
_____	Name _____
Corporate Secretary (Seal)	Title _____
2. _____	
_____	_____
Name, Title & Address	Corporate Guarantor (Seal)